

A CLOSER LOOK

Biggest residential contractors

Residential Heating & A/C Inc. was the only HVAC contracting company on the list that devoted all of its business to noncommercial work.

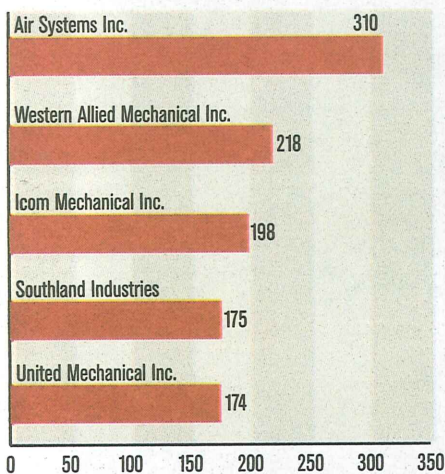
Biggest residential business focus



Biggest employers

Air Systems Inc. again was this year's largest valley HVAC employer.

Most Silicon Valley employees



SOURCE: BUSINESS JOURNAL RESEARCH

► FYI

Two companies from last year's list did not respond to requests for information: Mechanical Air Service Inc., which ranked No. 18, and Orchard Mechanical, which ranked No. 22.

HVAC Contractors

Ranked by most recently completed fiscal-year revenue from Silicon Valley* operations

Rank 2008	Company Address Phone, Web address	Most recently completed fiscal-year revenue/ fiscal year-end date	Employees in Silicon Valley/ companywide	Percentage of business in commercial sector/ residential sector	Contractor or subcontractor	Top local executive(s)
1	Air Systems Inc. 940 Remillard Court, San Jose 95122 408-280-1666, www.airsystemsinc.com	\$102.8 million 12/31/08	310 310	100% 0	Subcontractor	Art Williams
2	Western Allied Mechanical Inc. 1180 O'Brien Drive, Menlo Park 94025 650-326-0750, www.westernallied.com	\$65.9 million 10/31/08	218 218	100% 0	Both	Angie Simon
3	Southland Industries 36225 Western Ave., Union City 94587 510-477-3300, www.southlandind.com	\$61 million 9/30/08	175 1,500	100% 0	Both	Rick Blazier
4	United Mechanical Inc. 2161 Oakland Road, San Jose 95131 408-232-9000, www.umi1.com	\$39.9 million 12/31/08	174 174	100% 0	Both	Tom Sosine
5	O.C. McDonald Co. Inc. 1150 W. San Carlos St., San Jose 95126 408-295-2182, www.ocmcdonald.com	\$39.6 million 12/31/08	125 125	90% 10%	Both	James McDonald
6	Marelich Mechanical Co. Inc. 24041 Amador St., Hayward 94544 510-785-5500, www.marelich.com	\$35.9 million 12/31/08	125 436	90% 10%	Subcontractor	Keith Atteberry
7	Icom Mechanical Inc. 477 Burke St., San Jose 95112 408-792-2292, www.icominc.com	\$30.2 million 9/30/08	198 198	100% 0	Both	Don Isaacson Dan Littleton Elizabeth Wozniak
8	Thermal Mechanical Inc. 425 Aldo Ave., Santa Clara 95054 408-988-8744, www.thermalmech.com	\$22 million 10/31/08	100 100	100% 0	Both	David Rood
9	Aire Sheet Metal Inc. 1973 E. Bayshore Road, Redwood City 94063 650-364-8081	\$21 million 7/1/08	56 56	100% 0	Subcontractor	Eugene Bramlett
10	DeBella Mechanical Inc. 625 Nattman St., Santa Clara 95054 408-980-8741, www.debellamech.com	\$14.6 million 6/30/08	55 60	98% 2%	Subcontractor	Paul DeBella
11	WKW Mechanical Contractors Inc. 550 Monterey Road, Unit D, Morgan Hill 95037 408-779-9779, www.wkwmechanical.com	\$13.85 million 12/31/08	52 52	95% 5%	Subcontractor	David Wilson Suzanne Wilson
12	AirCom Mechanical Inc. 340 S. Milpitas Blvd., Milpitas 95035 408-586-8008, www.goaircom.com	\$13.8 million 6/30/09	70 70	100% 0	Contractor	Scott Goldberg
13	J&J Air Conditioning Inc. 1086 N. 11th St., San Jose 95112 408-920-0662, www.jjair.com	\$12.3 million 9/30/08	60 60	100% 0	Subcontractor	Jerry Hurwitz
14	Delcon Heating & Air Conditioning Inc. 52 Wright Brothers Ave., Livermore 94551 925-456-8880, www.delconhvac.com	\$5.6 million 2/28/09	21 21	100% 0	Subcontractor	Dave Chavez
15	Valley Heating & Cooling 1171 N. Fourth St., San Jose 95112 408-294-6290, www.valleyheating.com	\$5.5 million 6/30/08	28 28	2% 98%	Both	Cindy Faulkner
16	Accel Air Systems Inc. 1394 Tully Road, Suite 209, San Jose 95122 408-282-1180, www.accelairsystems.com	\$5.3 million 12/31/08	22 22	100% 0	Subcontractor	Fred Murray
17	Teamwrkx Mechanical 1691 Old Bayshore Highway, San Jose 95112 877-975-9487, www.teamwrkxmechanical.com	\$5.1 million 12/31/08	20 20	100% 0	Both	Eric Venzon
18	Golden Gate Mechanical Inc. 1793 Lafayette St., Suite 120, Santa Clara 95050 408-246-3355, www.goldengatemechanical.com	\$4.3 million 12/31/08	17 17	98% 2%	Both	Tom Burns
19	Greater Bay Mechanical Inc. 430 Industrial St., Campbell 95070 408-370-1070, www.greaterbaymechanical.com	\$4.25 million 12/31/08	16 16	100% 0	Both	Andrea Zarour
20	Rebholtz Mechanical Inc. 751 Warrington Ave., Redwood City 94063 650-368-3456, www.rebholtz.com	\$3.6 million 12/31/08	22 22	60% 40%	Both	Linden Swanson
21	Residential Heating & A/C Inc. 65 Cristich Lane, Campbell 95008 408-377-4073, www.residentialheating-ac.com	\$3.3 million 12/31/08	20 20	0 100%	Both	Kathleen Haire
22	Cold Craft Inc. 181 Lost Lake Lane, Campbell 95008 408-374-7292, www.coldcraft.com	\$2.3 million 12/31/08	16 16	85% 15%	Both	Kent Penning
23	Allied Aire Service Inc. 470 S. Hillview Drive, Milpitas 95148 408-934-8844, www.alliedaire.com	\$1.8 million 12/31/08	11 11	30% 70%	Contractor	Arnold Steiner
24	URI Mechanical 483 Los Coches St., Milpitas 95035 408-942-9600, www.urimechanical.com	\$1.2 million 6/30/08	7 7	100% 0	Subcontractor	Uri Gottfeld
25	Regional Mechanical Inc. 990 Chestnut St., San Jose 95110 408-998-7111, www.regionalmechanical.com	\$1 million 12/31/08	7 7	100% 0	Contractor	Douglas Green

*Silicon Valley includes: Santa Clara County; Fremont, Newark and Union City in Alameda County; Atherton, Belmont, East Palo Alto, Foster City, Menlo Park, Portola Valley, Redwood City, San Carlos, San Mateo and Woodside in San Mateo County; and San Benito, Santa Cruz and Monterey counties. Although every attempt is made to ensure the accuracy and thoroughness of Business Journal lists, omissions sometimes occur.

NOTES: † - Did not disclose. NR - Not ranked. Information was obtained from company representatives. In case of ties, companies are listed alphabetically.

If your company would like to be considered for next year's list, or if there are any corrections or additions, write to: Research, Business Journal, 96 N. Third St., Suite 100, San Jose, CA 95112; fax: 408.295.5028; or e-mail juliacoper@bizjournals.com.

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